

Message Text

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ORIGIN TRSE-00

INFO OCT-01 NEA-10 ISO-00 AID-05 LAB-04 SIL-01 EB-07

DODE-00 IGA-01 L-03 /032 R

DRAFTED BY TREAS: SHAYES:DS

APPROVED BY NEA:SSOBER

TREAS:HMCFAADDEN

TREAS:LBOWDEN

AID:BRICHARDSON

LABOR:SJUSTICE (INFO)

NEA/ARP:FMDICKMAN

DOD/ISA:MR.NOYES

----- 017540

P 252213Z OCT 75

FM SECSTATE WASHDC

TO AMEMBASSY JIDDA PRIORITY

INFO USMTM RIYADH PRIORITY

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E.O. 11652: N/A

TAGS: USSAEC

SUBJECT: DEVELOPMENT OF MASTER PLAN FOR CONSTRUCTION OF
VOCATIONAL TRAINING CENTERS

PASS TO DIRECTOR, USREP/JECOR FROM BOWDEN

1. TREASURY AND AID HAVE DISCUSSED THE VOCATIONAL TRAINING
CONSTRUCTION ISSUE AT SOME LENGTH AND HAVE DEVELOPED A
RECOMMENDED COURSE OF ACTION FOR BEGINNING WORK ON THIS
PROJECT.

2. THE STEPS INVOLVED AND ESTIMATED LENGTH OF TIME REQUIRED
FOR EACH STEP ARE AS FOLLOWS:

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DESIGNATED ESTIMATED

STEPS ACTION AGENT LENGTH OF TIME

A. ADVERTISING FOR PRE-
QUALIFICATION (USG)
--PREPARATION OF SYNOPSIS
OF SCOPE OF WORK AND TIME
ALLOWED FOR RESPONSES (USG) 30

--COORDINATION WITH SAG 15

B. PREQUALIFICATION OF A/E
FIRMS (USG)
--SELECTION OF BEST
QUALIFIED FIRMS ON BASIS
OF INFORMATION FURNISHED (USG) 15
--APPROVAL OF SELECTED
FIRMS (SAG) 15

C. ISSUE OF REQUEST FOR
PROPOSALS TO
PREQUALIFIED FIRMS AND
SUBMISSION OF PROPOSALS (USG) 45

D. EVALUATION OF PROPOSALS AND
RANKING OF FIRMS (USG) 7
--APPROVAL OF TOP-RANKED
FIRM FOR NEGOTIATION
OF CONTRACT (SAG) 15

E. NEGOTIATION OF CONTRACT (USG) 7
--FULL REVIEW AND SIGNA-
TURE OF CONTRACT (SAG) 30

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3. NOTE THAT A TOTAL OF 75 DAYS HAS BEEN ALLOWED FOR SAG
REVIEW AND APPROVAL DURING STEPS A, B, D, AND E. TOTAL
TIME REQUIRED TO AWARD THE CONTRACT CAN BE SIGNIFICANTLY
REDUCED GIVEN RAPID SAG APPROVAL DURING THESE STEPS.

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4. AID NOW HAS ENOUGH INFORMATION, BASED ON
ATTACHMENT 3 TO THE MEMORANDUM OF UNDERSTANDING (DATED
1 JULY 1975) AND SIX WEEKS IN SAUDI ARABIA WORKING WITH
THE MLSA, TO DRAFT A REQUEST FOR PROPOSALS (RFP) FOR THE
A/E WORK. INITIAL ESTIMATES INDICATE THAT THE MASTER
PLANNING WORK WILL TAKE 8-9 MONTHS (FROM TIME OF
SIGNING OF A CONTRACT) AND WOULD COST APPROXIMATELY FIVE
MILLION DOLLARS.

5. YOU SHOULD, AFTER OBTAINING EMBASSY'S VIEWS (PARA 9 BELOW), PRESENT FOREGOING INFORMATION AND THE COURSE OF ACTION OUTLINED IN PARAGRAPH 2 AND ATTEMPT TO GAIN SAG CONCURRENCE. IF SAG APPROVES RECOMMENDED COURSE OF ACTION, WE ARE PREPARED TO BEGIN WORK IMMEDIATELY ON THE FIRST STEP. AT THE SAME TIME, AID AND TREASURY WILL BEGIN DEVELOPING A DRAFT PROJECT AGREEMENT AND A DETAILED ESTIMATE OF COSTS REQUIRED FOR MANAGEMENT AND SUPPORT SERVICES. FORMAL SAG AUTHORIZATION WILL EVENTUALLY BE REQUIRED TO DRAW FROM THE TRUST ACCOUNT TO FUND BOTH THE A/E CONTRACT ITSELF AND MANAGEMENT AND SUPPORT COSTS. HOWEVER, INITIAL WORK ON PROJECT NEED NOT BE DELAYED AWAITING SUCH AUTHORIZATION.

6. AS FALL-BACK POSITION, WE ARE WILLING TO HAVE AID SIGN A/E CONTRACT ON BEHALF OF SAG BUT PREFER NOT TO DO SO. THIS OPTION SHOULD ONLY BE RAISED AND OFFERED IF SAG IS ADAMANT IN REFUSING THE FIRST ALTERNATIVE. WE WOULD APPRECIATE HAVING A REPORT/ASSESSMENT ON STATUS OF NEGOTIATIONS PRIOR TO YOUR INTRODUCING THIS OPTION TO SAG. FYI: THE FIVE STEPS IN PARAGRAPH 2 WOULD BE FOLLOWED UNDER THIS SECOND OPTION WITH AID CARRYING OUT STEPS A THROUGH E. ONLY DIFFERENCES BETWEEN THE TWO OPTIONS ARE A) UNDER PREFERRED OPTION, SAG WOULD ACTUALLY SIGN THE CONTRACT AND DESIGNATE AID AS A NAMED REPRESENTATIVE OF THE SAG TO ADMINISTER THE CONTRACT. AID WOULD ASSIGN QUALIFIED ENGINEERS TO WORK WITH THE VOCATIONAL TRAINING PROJECT TEAM TO MONITOR IMPLEMENTATION OF THIS CONTRACT. (THERE IS NO INTENTION TO ESTABLISH AN AID OFFICE IN SAUDI ARABIA.) B) UNDER PREFERRED OPTION, TIME REQUIRED TO LET THE CONTRACT WOULD BE SOMEWHAT GREATER BECAUSE THERE WOULD BE MORE SAG APPROVAL TIME REQUIRED.

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7. U.S. DEPARTMENT OF LABOR HAS BEEN INFORMED OF THIS PROPOSED COURSE OF ACTION AND IS PREPARED TO COLLABORATE IN RELATING TRAINING PROGRAM NEEDS TO THE DESIGN FOR EXPANDED FACILITIES AND NEW CONSTRUCTION DESIRED BY MLSA.

8. FYI: IF QUERIED ABOUT COE PARTICIPATION, YOU SHOULD STATE THAT OUR POSITION AT THIS POINT IS THAT COE WILL NOT PARTICIPATE BECAUSE IT IS ALREADY OVERBURDENED WITH REQUESTS IN THE MILITARY SECTOR.

9. EMBASSY COMMENTS ARE INVITED ON THIS PROPOSAL. IF EMBASSY CONCURS THAT APPROACH SUGGESTED IS CONSISTENT WITH US POLICY OBJECTIVES, POST SHOULD INFORM MORGAN AS EXPEDITIOUSLY AS POSSIBLE SO THAT HE MAY PROCEED WITH

DISCUSSION. IF EMBASSY PERCEIVES OBJECTIONS, INFORM DEPT.
SOONEST. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION, VOCATIONAL TRAINING, BUILDINGS
Control Number: n/a
Copy: SINGLE
Draft Date: 25 OCT 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: johnsorg
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE254891
Document Source: CORE
Document Unique ID: 00
Drafter: SHAYES:DS
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750372-0771
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19751018/aaaaaqcm.tel
Line Count: 171
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN TRSE
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: johnsorg
Review Comment: n/a
Review Content Flags:
Review Date: 19 AUG 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <19 AUG 2003 by KelleyW0>; APPROVED <24 DEC 2003 by johnsorg>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: DEVELOPMENT OF MASTER PLAN FOR CONSTRUCTION OF VOCATIONAL TRAINING CENTERS
TAGS: EGEN, SA, USSAEC
To: JIDDA
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006